CORPORATE PRESENTATION

March 2018

SEE MANIFESTO

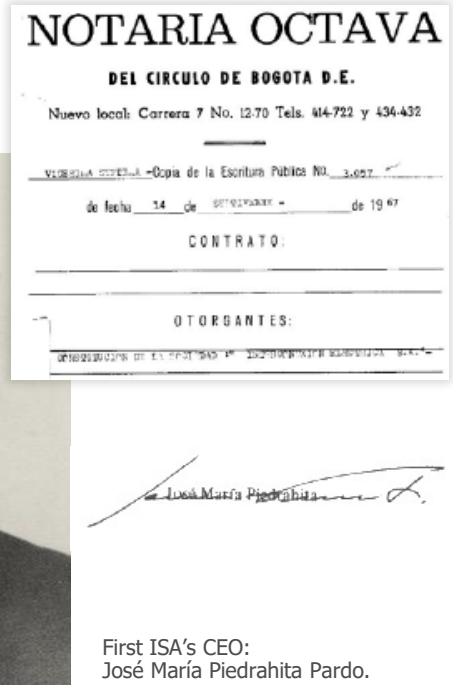
isa

CONNECTIONS THAT INSPIRE

1967 / 1977

1967

The Colombian government fosters the creation of ISA to develop energy transmission and generation.



NOTARIA OCTAVA

DEL CIRCULO DE BOGOTA D.E.

Nuevo local: Carrera 7 No. 12-70 Tels. 414-722 y 434-432

-Copia de la Escritura Pública No.

de fecha 14 de de 19

CONTRATO:

OTORGANTES:

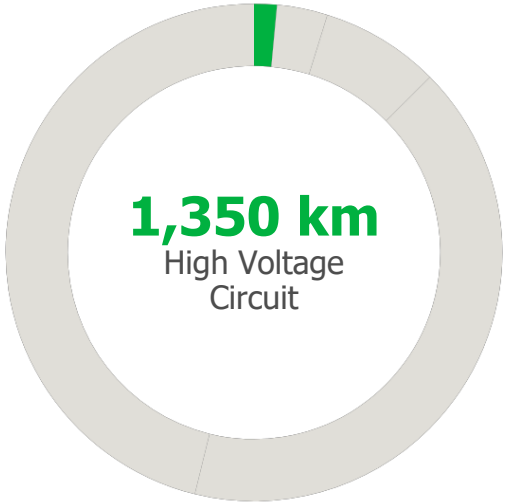
First ISA's CEO:
José María Piedrahita Pardo.

1971

- Commissioning of the Colombian Central Grid at 230 kV.
- The first regional integration system starts operations.

1977

The energy generation business initiates operations in Colombia.



1982

Chivor Hydroelectric Plant starts operations. 1,000 MW.

1984

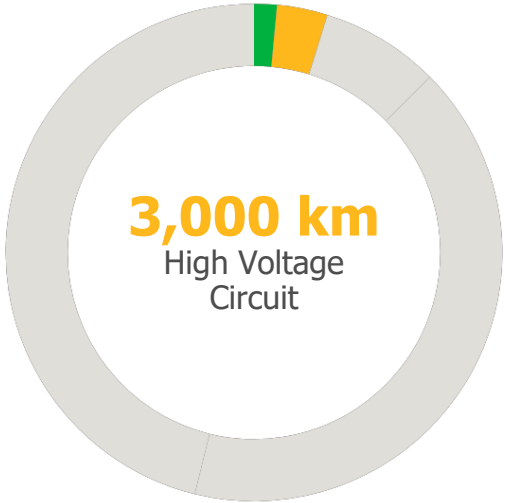
- The first stage of the San Carlos Hydroelectric Plant starts operations – 620 MW.
- The National Telecommunications and Control Center starts operations.

1985

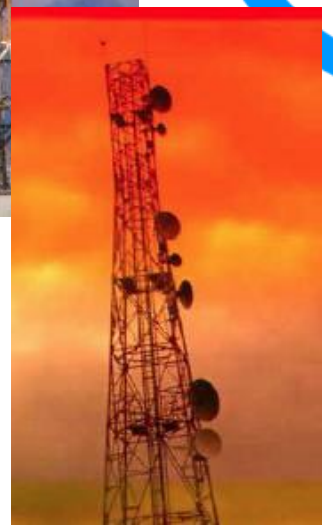
Interconnection at 500 kV between the country's interior and the Colombian Caribbean coast starts operation.

Opening of ISA's head office in Medellin, with the President of the Republic, Julio Cesar Turbay Ayala.

San Carlos Hydroelectric Plant, in Antioquia



1988 / 1997



First stage of Expansion of the Telecommunication System.

1988

Development of the hydroelectric complex of Eastern Antioquia – 1,428 MW.

1991

La Nación (The Nation) acquires 51% of ISA's assets.

1992

The electric interconnection between Colombia and Venezuela starts operations at 230 kV.

1994

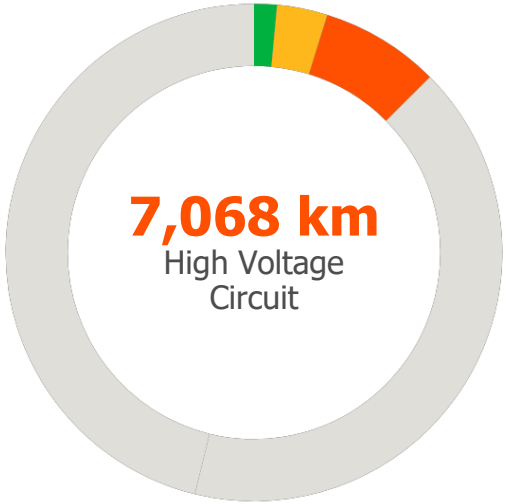
The Colombian government issues Laws 142 and 143, which transform utilities and establishes a new way of operating the electric system, respectively. ISA is divided and ISAGEN is created with generation assets.

1995

The Wholesale Energy Market, the Energy Stock Exchange and the Trading System are created.

1996

The Shareholder's Meeting approves the legal transformation of ISA into a State-owned Commercial and Industrial Corporation. In addition, it authorizes to relate private capital.



1998 / 2002

1998

- TRANSELCA, an energy transmission affiliate in Colombia, is created.
- The electric interconnection between Colombia and Ecuador at 230 kV starts operations.
- Entry into the telecommunications market as carrier's carrier.

2000

First stock democratization program "ISA, shares for all". 62 thousand new shareholders and 115 million shares sold.

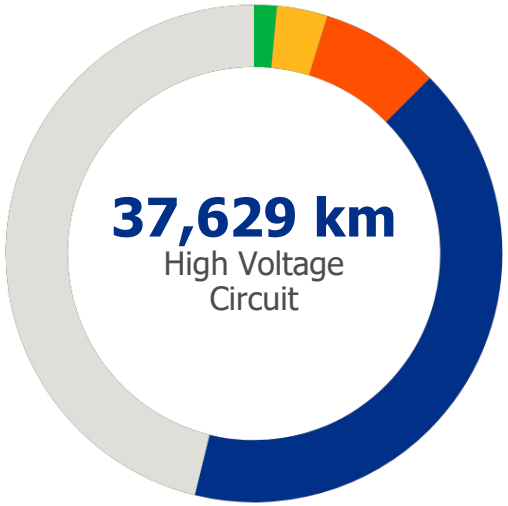
Launching of Shares Democratization Program.

2001

- The internationalization process starts.
- Entry to Peru – ISA Peru is created. Subsequently, REP and CTM, electric energy transmission affiliates, are created.
- INTERNEXA, a telecommunication affiliate in Colombia, is created.

2002

Second shares democratization program "ISA, shares for all". 47 thousand new shareholders and 120 million shares sold.



6,798 km
optical fiber

2.768
employees

2003 / 2007

2003

Entry to Bolivia – ISA Bolivia, an electric energy transmission affiliate, is created.

2004

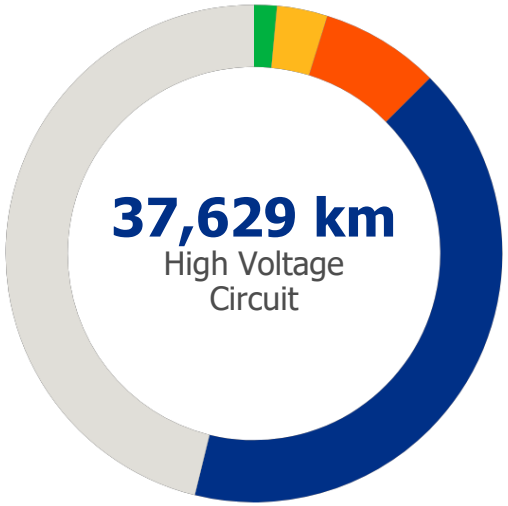
Registration of Level I ADR before the US Securities and Exchange Commission.

2005

- XM, a Market Expert Company, is created to operate the National Interconnected System and manage the Wholesale Energy Market.
- Adherence to the Global Compact promoted by UN.
- Entry into Central America in the energy transmission business unit, ISA, a partner of Empresa Propietaria de la Red – EPR–.

2006

Entry into Brazil –CTEEP–, an energy transmission affiliate company, is created.



6,798 km
optical fiber

2,768
employees

2008 / 2014

2007

It starts the internationalization of the telecommunication business. INTERNEXA S.A. Peru is incorporated.

2008

CTEEP wins a project to build the Porto Velho – Araraquara 2 (2,375 km and 600 kV) transmission line.

2009

In partnership with ETESA S.A., Interconexión Colombia – Panamá S.A. –ICP– starts operation in order to make the binational energy integration viable.

2010

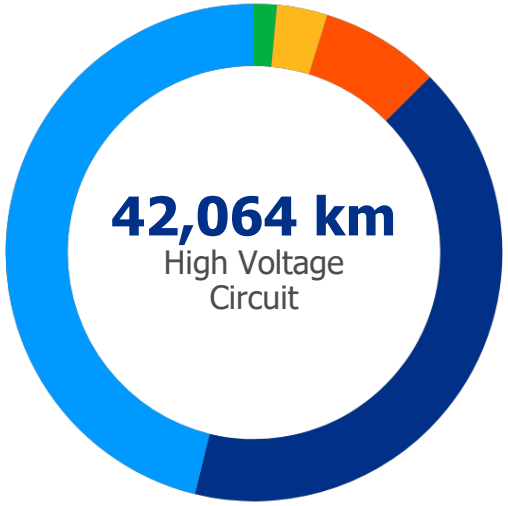
- INTERNEXA entries to Brazil, Chile and Argentina.
- Entry to the road business in Chile – CINTRA (Chile) is acquired.

2011

INTERCHILE, an energy transmission affiliate in Chile, is created.

2013

The strategic corporate role is separated and INTERCOLOMBIA, an affiliate responsible of energy transmission in Colombia, is created.



48,866 km
optical fiber

907 km
roads

3,796
employees

8 countries / **4** businesses

2015 / 2017

2015

ISA enters into the Dow Jones Sustainability Index –DJSI–.

2016

- ISA is recognized as a leader company in the energy public service sector by The Sustainability Yearbook.
- ISA, INTERCOLOMBIA and XM offset 100% of their Greenhouse Gases –GHG– through carbon credits.
- ISA achieves the greatest net income in history (COP2.1 trillion).

2017

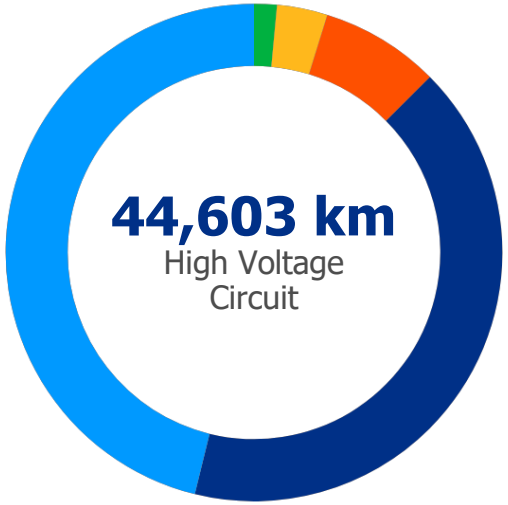
ISA celebrates its 50th anniversary.

CONEXIONES QUE INSPIRAN

50 AÑOS

2018

- ISA is in the Top 15% of The Sustainability Yearbook, which recognizes the companies with the best sustainability practices worldwide, and is acknowledged as an industry leader.
- INTERVIAL CHILE, an ISA's affiliate, is officially awarded Rutas del Loa Road Concession, increasing operations of roads in Chile to 1,018 km.
- ISA's share reaches its historic peak, COP15.100, the highest value since ISA is included in the Colombia Stock Exchange.
- ISA is among the three leading companies in the Private Social Responsibility Index.



48,866 km
optical fiber

907 km
of highways

3,807
employees

8 countries / **4** businesses

Who we are

Present in
8 countries

4 businesses

43 affiliates and subsidiaries

3,807 employees

Infraestructure
(Cut-off March 2018)

In operation: **44,603 km** of circuit and **87,178 MVA**

Under construction: **8,023 km** and **15,081 MVA**

48,866 km
optical fiber in operation

907 km
road infrastructure in operation

Coordination and operation of **25,670 km** of transmission lines

Mobility control of Medellín and its **5** townships

Presencia en Latinoamérica

Colombia
- ISA
- ISA INTERCOLOMBIA
- ISA TRANSELCA
- INTERNEXA
- ATP
- XM
- Sistemas Inteligentes en Red
- Derivex
- INTERVIAL Colombia

Ecuador
- TRANSNEXA

Perú
- ISA REP
- Transmantaro
- ISA Perú
- Proyectos de Infraestructura del Perú
- INTERNEXA
- ATP

Bolivia
- ISA BOLIVIA

Centroamérica
- EPR
- Interconexión Eléctrica Colombia - Panamá
- REDCA

Brasil
- ISA CTEEP
- IEMG
- PINHEIROS
- SERRA DO JAPI
- EVRECY
- IENNE
- IE ITAPURA
- IE AGUAPEÍ
- IE ITAQUERÊ
- IE ITAÚNAS
- IE TIBAGI
- IE MADEIRA
- IE GARANHUNS
- IE SUL
- IE AIMORÉS
- IE PARAGUAÇÚ
- IE ERB1
- TAESA
- INTERNEXA
- ISA Capital do Brasil
- INTERNEXA Participações
- ISA Investimentos e Participações

Argentina
- INTERNEXA

Chile
- ISA INTERCHILE
- ISA INTERVIAL
- Ruta del Maipo
- Ruta del Maule
- Ruta del Bosque
- Ruta de la Araucanía
- Ruta de los Ríos
- INTERNEXA
- ATP
- ISA Inversiones Chile
- ISA Inversiones Maule
- ISA Inversiones Tolten

Latin America presence

- Matriz del grupo empresarial
- Transporte de Energía Eléctrica
- Concesiones Viales
- Tecnologías de Información y Telecomunicaciones
- Gestión de Sistemas de Tiempo Real
- Vehículo de Inversión

Our shareholders

Shareholder Structure

As of March 2018

SHAREHOLDERS	NUMBER OF SHARES	%
STATE INVESTORS	**682,078,108**	**61.58%**
LA NACIÓN	569,472,561	51.41%
EEPPM	112,605,547	10.17%
PRIVATE INVESTORS	**425,599,786**	**38.42%**
INSTITUCIONAL	258,104,418	23.30%
FOREIGN INVESTMENT FUNDS	109,371,407	9.87%
NATURAL PERSONS	44,714,312	4.04%
LEGAL PERSONS	13,060,574	1.18%
ISA ADR PROGRAM	349,075	0.03%
OUTSTANDING SUBSCRIBED AND PAID-UP CAPITAL	**1,107,677,894**	**100.00%**

Our partners

In the Electric Energy Transmission companies

Peru

REP	
GEB	40%

TRANSMANTARO	
GEB	40%

Panama

INTERCONEXIÓN ELÉCTRICA COLOMBIA - PANAMÁ - ICP ETESA	50%

United States

ANDEAN TOWER PARTNERS - ATP	
Digital Bridge Andean Tower Holding -DBATH	73.5%

Brazil

ISA CAPITAL DO BRASIL	
Banco Bradesco	14.78%
BV Financiera	14.78%

CTEEP	
Electrobras	35.4%
Other shareholders	28.8%

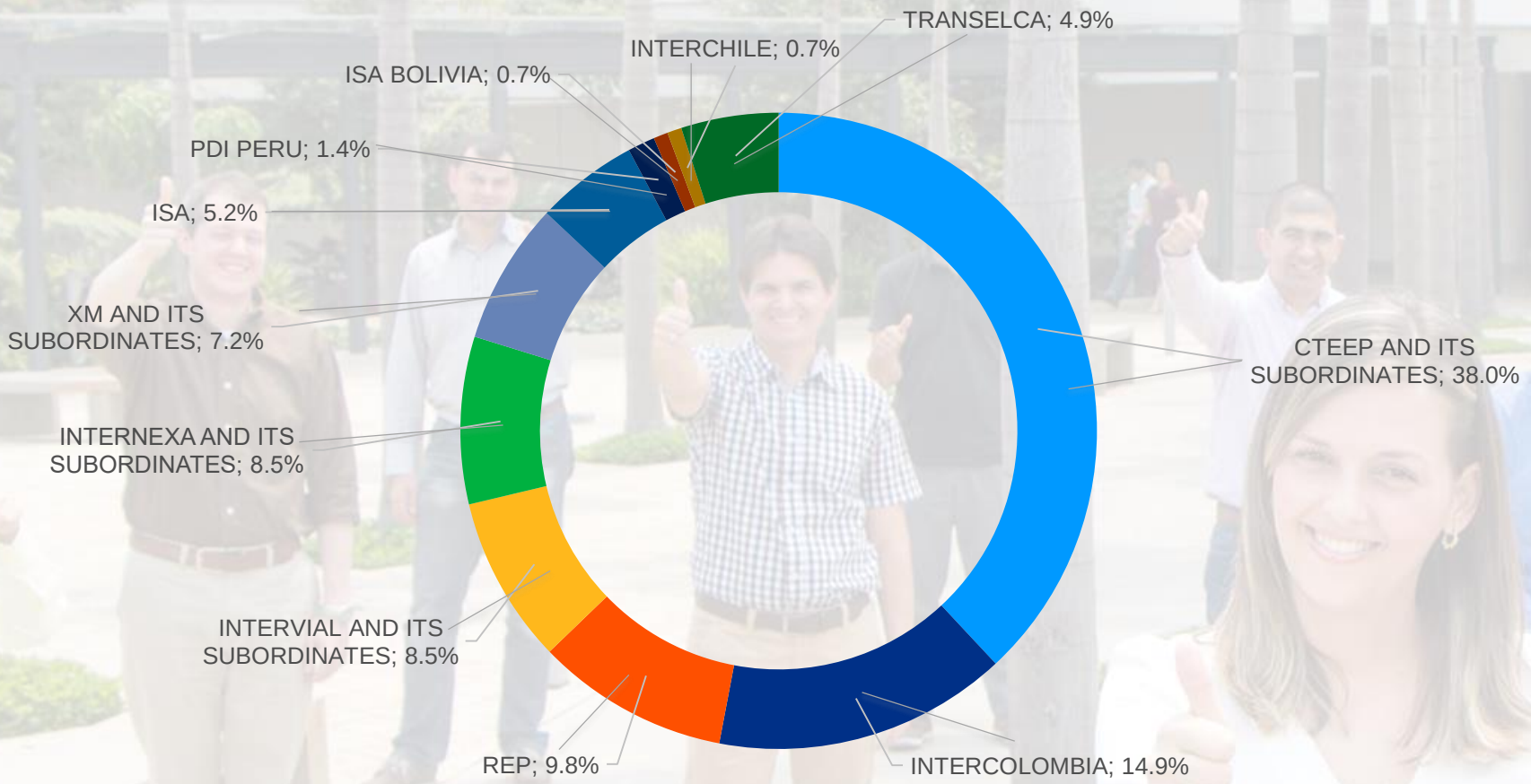
TAESA	
CEMIG	21.68%
Market	63.45%

Central America

EPR	
EINDE from Guatemala	11.11%
CEL and ETESAL from El Salvador	11.11%
ENEE from Honduras	11.11%
ENATREL from Nicaragua	11.11%
ICE from Costa Rica	11.11%
ETESA from Panamá	11.11%
ENDESA Latinoamérica from Spain	11.11%
CFE from México	11.11%

Average workforce distribution

As of March 2018



Integrated Management System - SIG -

Certifications

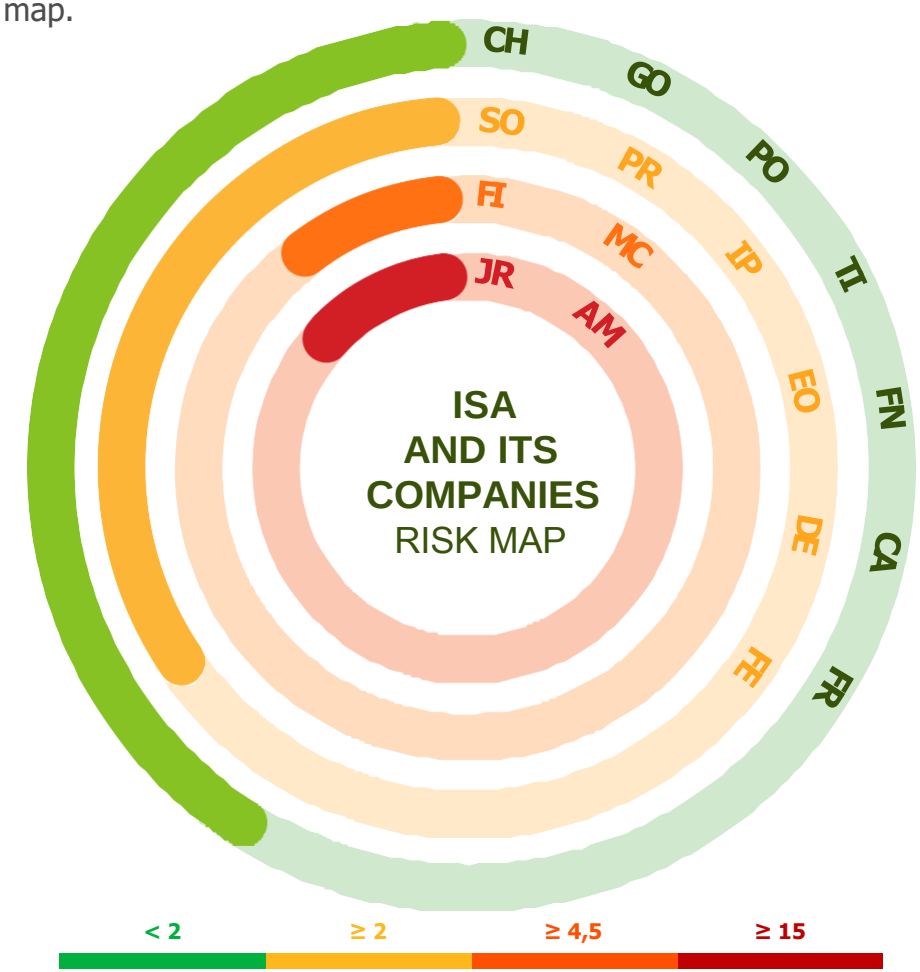
As of March 2018

	ISO 9001	ISO 14001	OHSAS 18001	ISO 27001
ELECTRIC ENERGY TRANSMISSION				
ISA	●			
INTERCOLOMBIA	●	●	●	●
CTEEP	●	●		
REP	●	●	●	
TRANSELCA	●	●	●	
ISA BOLIVIA	●	●	●	
PDI	●			
TELECOMMUNICATIONS TRANSMISSION				
INTERNEXA	●		●	
ROAD CONCESSIONS				
INTERVIAL CHILE	●			
INTELLIGENT MANAGEMENT OF REAL-TIME SYSTEMS				
XM	●			●

● Certified ● In process

Comprehensive Risk Management

- ISA and its companies identify, evaluate, manage and communicate the main risks they are exposed to.
- ISA and its companies' risk map.



Severity scale for financial resource **(USD millions)**

- **JR** Legal and Regulatory
- **AM** Environmental
- **FI** Market, liquidity and credit
- **MC** Market, competition, mergers and acquisitions
- **SO** Social
- **PR** Property
- **IP** Suppliers
- **EO** Errors and omissions
- **DE** Deficiencies of the system or the electric market
- **FE** Equipment failures, spare parts and materials
- **CH** Human Capital and Labor Relations
- **GO** Governance
- **PO** Political
- **TI** Information Technologies and Communications
- **FN** Natural events
- **CA** Armed conflict, terrorism and vandalism
- **FR** Fraud

Corporate Social Responsibility

Commitments with stakeholders

EMPLOYEES

To attract, develop, and retain human talent, within a framework of clear, respectful, fair, and just relationships that create a working environment based on trust and comprehensive development.

STATE

To respect and promote the Rule of Law, and contribute to create an enabling environment for the provision of services by fostering transparency and setting clear rules.

SHAREHOLDERS AND INVESTOR

To grow with profitability, maintain good governance practices and ensure corporate sustainability.

SUPPLIERS

To provide a transparent and equitable treatment, based on the criteria of efficiency and competitiveness.

CLIENTS

To provide services with quality, opportunity and at competitive prices, aimed to meet their needs and build long-term relationships with them.

SOCIETY

To conduct a comprehensive social management and be linked as a major player in creating a favorable environment for development.

Corporate Strategy

Mission

ISA's mission is the highly efficient development and operation of linear infrastructure where it has capabilities or special advantages based on the development of its human talent and innovation to create value for its shareholders and stakeholders, as well as contributing to the sustainable development of communities where it is present.

Scope

By 2020, ISA will have tripled its profits, by capturing the most profitable growth opportunities in its existing businesses in Latin America, the enhancement of operational efficiency and the optimization of its business portfolio.

ASPIRATIONS

Greater profitability

Ratification of countries and businesses

Growth subordinated to profitability

* **ISA's vocation:** to generate value from the "**excellent**" operation and development of infrastructure.

CORE STRATEGIES

CAPTURE of **growth** opportunities with greater profitability

IMPROVE MENT of **Profitability** of current business

DYNAMIC ADJUST MENT of the business and geographies **portfolio**

Business units

*Figures expressed in trillions as of December 2017.

Business units	Consolidated revenues	Consolidated revenues**	Consolidated EBITDA**	Consolidated assets**
ELECTRIC ENERGY TRANSMISSION				
	ISA and its companies transmit annually 345,000 GWh that supply electricity to 150 million people, through the operation of 44,603 Km of high-voltage circuit networks, which deliver electricity to Colombia, Peru, Brazil, Chile, and Bolivia; making it the greater international electric energy carrier of Latin America.	**COP5,0** trillion	**COP3,2** trillion	**COP25,0** trillion
ROAD CONCESSIONS				
	ISA, through its affiliate ISA INTERVIAL, structures, designs, builds, operates, and maintains interurban roads in Chile, with 907 Km that connect people to 5 concessionaire companies between Santiago and Río Bueno by Ruta 5.	**COP1,1** trillion	**COP0,8** trillion	**COP8,8** trillion

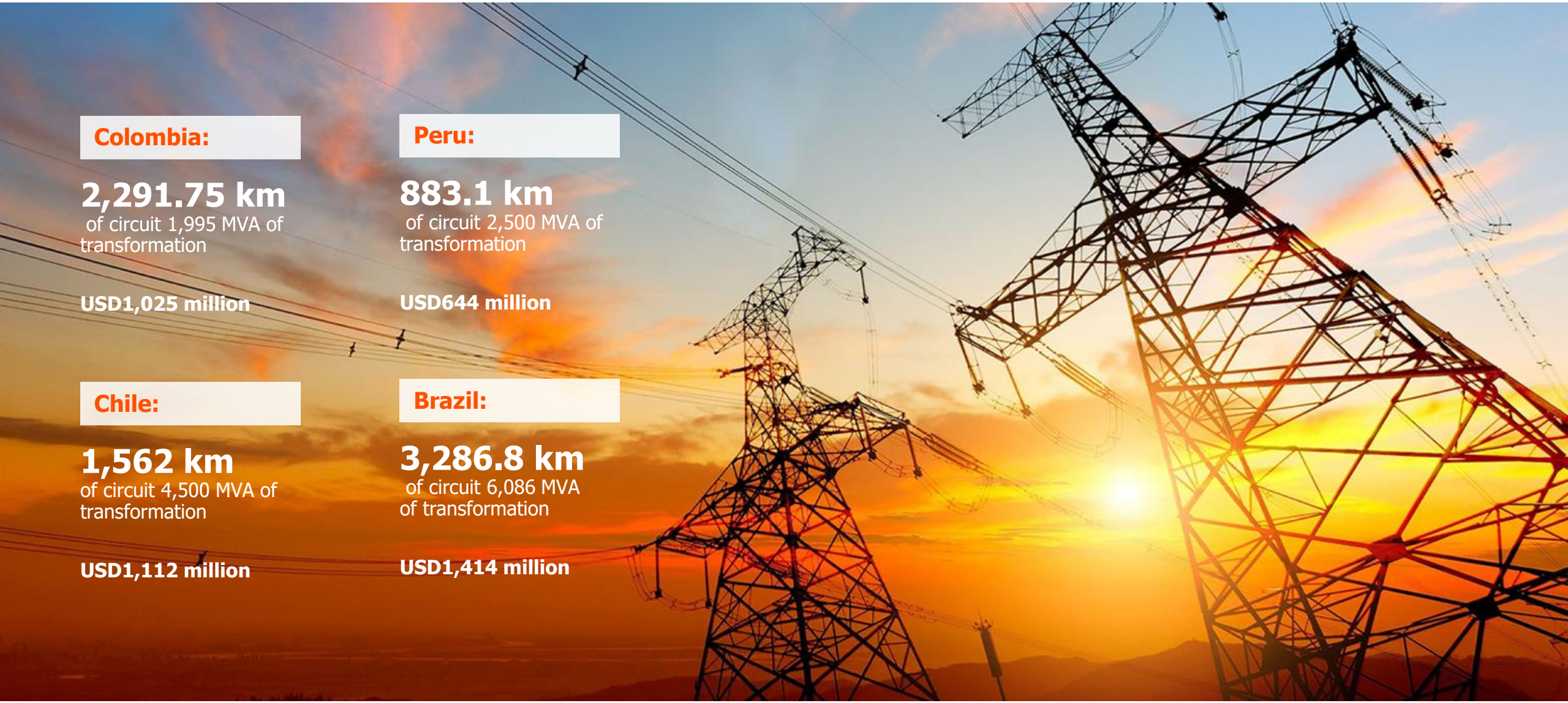
**Consolidated values for the Electric Energy Transmission Business. It does not include RBSE or tax amnesty in Brazil.

Business units

*Figures expressed in trillions as of December 2017.

Business units	Consolidated revenues	Consolidated revenues	Consolidated EBITDA	Consolidated assets
INFORMATION AND COMMUNICATIONS TECHNOLOGIES				
	ISA's participation in this business is through its affiliate INTERNEXA, a company which is leader in information and communications technologies solutions in Latin America, enabling companies and governments to develop in an efficient manner and to achieve their targets. ISA, being present from Florida to Patagonia, offers solutions of connectivity, safety, managed services, cloud, and datacenter to its clients.	**COP346** billion	**COP104** billion	**COP902** billion
REAL-TIME SYSTEMS MANAGEMENT				
	XM carries out the planning and coordination to operate resources of the National Interconnected System (SIN), manages the Commercial Exchange System (SIC) at the Wholesale Energy Market (MEM); manages the International Electricity Transactions (TIE) with Ecuador; and executes the settlement and administration of usage fees of the SIN grids. As SIN operator, it guarantees the balance between production and electric energy consumption in the country. It specializes in real-time systems management consisting of planning, design, optimization, entry into service, operation, administration, or management of transactional systems or technology platforms that involve the exchange of added-value information, as well as related markets of goods and services.	**COP134** billion	**COP43** billion	**COP159** billion

Electric Infrastructure Projects Under Construction



Colombia:

2,291.75 km
of circuit 1,995 MVA of transformation

USD1,025 million

Peru:

883.1 km
of circuit 2,500 MVA of transformation

USD644 million

Chile:

1,562 km
of circuit 4,500 MVA of transformation

USD1,112 million

Brazil:

3,286.8 km
of circuit 6,086 MVA of transformation

USD1,414 million

Consolidated Financial Management

Consolidated Income Statement

As of 31 December 2017

	MILLION COP
Total operating revenues	6,954,265
Total costs and operating expenses	3,145,747
Net Income	1,437,936
EBITDA	4,430,597
EBITDA Margin	63.7%
Net margin	20.7%
INCOME PER COUNTRY	
COLOMBIA	1,683,577
CHILE	1,177,494
BRAZIL	2,583,091
PERU	1,396,586
OTHERS	113,517
EBITDA PER COUNTRY	
COLOMBIA	1,041,128
CHILE	799,355
BRAZIL	1,793,075
PERU	730,019
OTHERS	67,020

Consolidated Financial Management

Consolidated Balance Sheet

as of 31 December 2017

	MILLION COP
Assets (*)	43,408,501
Liabilities (*)	24,984,979
Non-controlling interest	7,466,485
Shareholders' equity	10,957,037
Total equity (*)	18,423,522
ASSET PER COUNTRY	
COLOMBIA	8,693,786
CHILE	11,047,136
BRAZIL	17,228,765
PERU	6,230,342
OTHERS	208,472

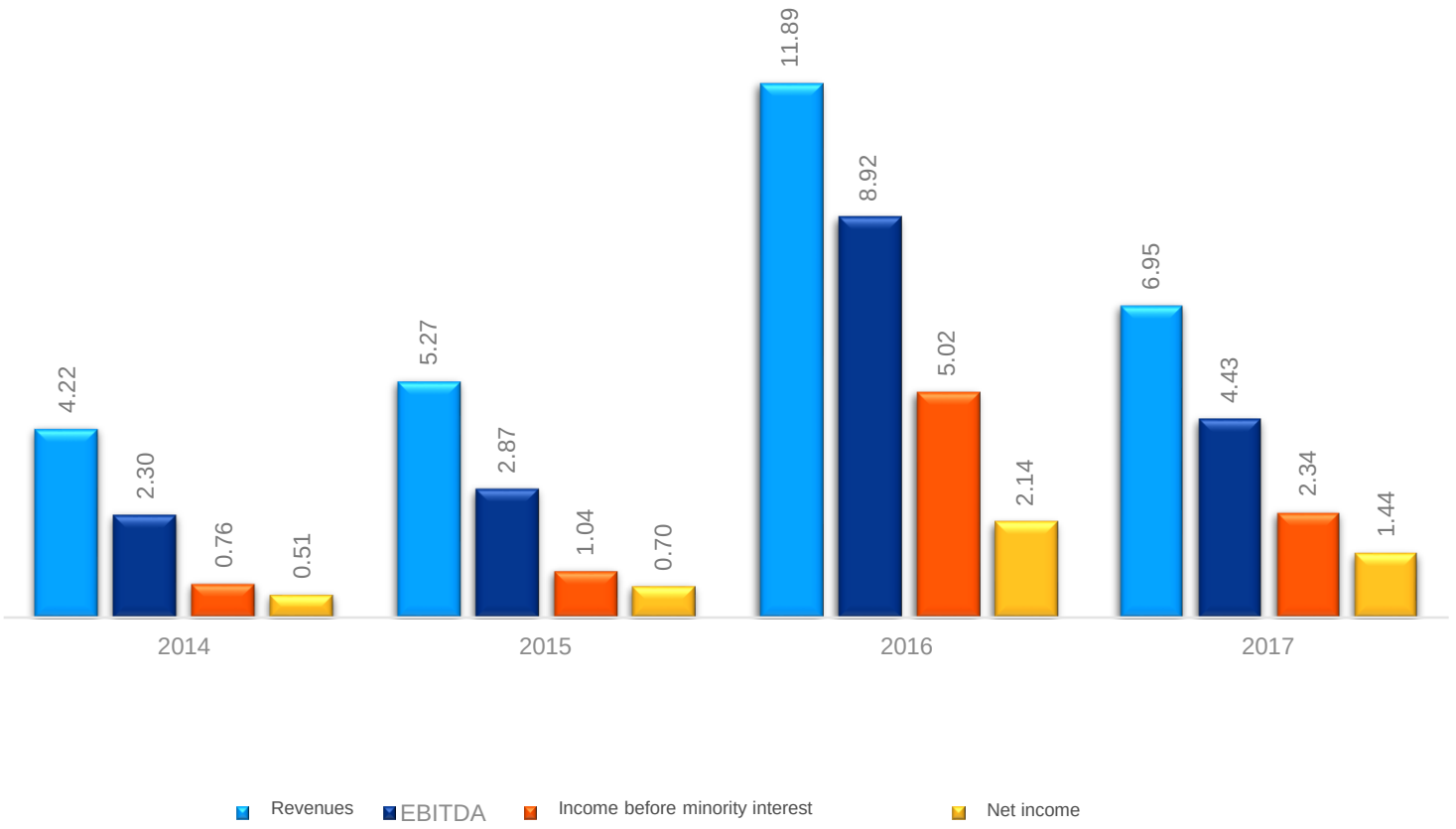
(*) Excluding the RBSE effect, assets were COP36,606,011 million, liabilities were COP22,214,938 million and equity COP14,391,073 million.

Consolidated Financial Management

Growth

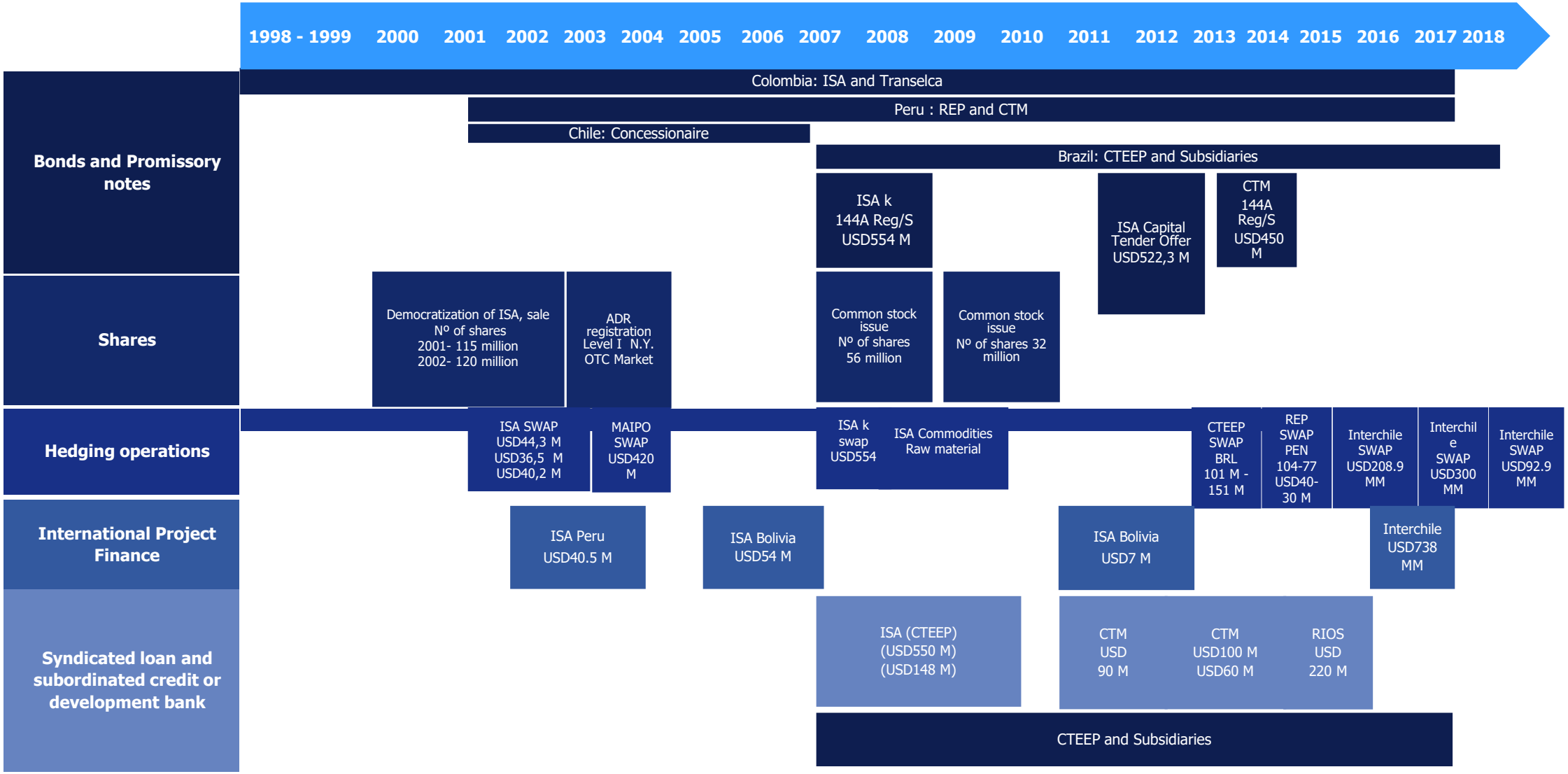
Consolidated financial figures

Billion COP



Access to financial markets

Financing alternatives used by ISA and its companies / as of March 2018



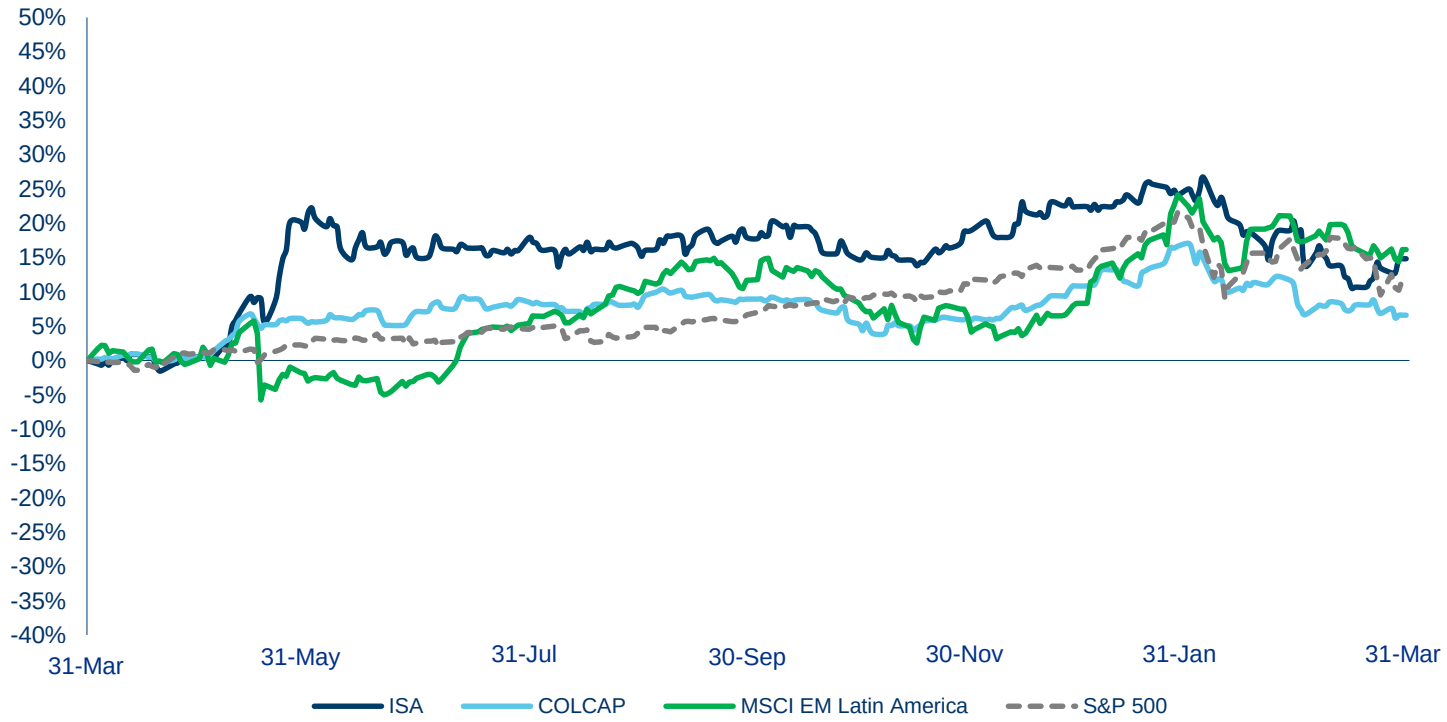
Credit risk ratings

COMPANIES	RATINGS	S&P	MOODY'S	FITCH	FELLER-RATE	SUPPORT AND ASSOCIATIONS	PACIFIC CREDIT RATING	EQUILIBRIUM	HUMPHREYS
ISA	Corporate	BBB- (Stable) Dec. 2017	Baa2 (Negative) Feb. 2018	BBB+ (Stable) May. 2017					
	Local Bond Issuance			AAA (Stable) Dec. 2017					
	Commercial papers			F1+ Dec. 2017					
TRANSELCA	Local Bond Issuance			AAA (Stable) Mar. 2017					
CTEEP	Corporate			AAA (Stable) Aug. 2017					
	Bonds issuance			AAA (Stable) Aug. 2017					
TRANSMANTARO	International Bond Issuance		Baa3 (Stable) Jul. 2017	BBB- (Stable) Apr 2017					
	Commercial papers					CP-1+(Stable) Oct. 2017			
REP	Bonds issuance					AAA (Stable) Oct. 2017		AAA (Stable) Oct. 2017	
	Commercial papers					CP-1+(Stable) Oct. 2017		EQL1 (Stable) Oct. 2017	
RUTA DEL MAIPO	Bonds issuance	BBB- (Stable) Nov. 2017	Baa3 (Stable) Oct. 2017		A (Stable) Jul. 2017				A (Stable) Sep. 2017
RUTA DEL BOSQUE	Bonds issuance		Baa3 (Stable) Oct. 2017	A- (Stable) Oct. 2017	A (Stable) Jul. 2017				

Evolution of ISA's share in the market

YTD Valuation

Standardized data as of March 2018 | cut-off month: March 2018



ISA marketability

March

HIGH

5º POSITION

At the end of March, ISA had 28,776 shareholders

Share price

	Cut-off Dec. - 2017	Cut-off March - 2018	Minimum 2018	Maximum 2018	Average volume per Day (million) 2018
ISA	14,200	13,220	11,420	14,700	5,392.01

Market Capitalization

ISA	
Market Cap. (Mm COP)	14,754,270
Market Cap. (Mm USD)	5.3

ISA Recognitions

CONNECTIONS THAT INSPIRE

1990

- ISA is recognized by the Junior Chamber as the company with the greater social projection.

1998

- The Environment Ministry recognizes ISA with the National Environmental Award.

2002

- The Presidency and the Ministry of Economic Development give ISA the Colombian Quality Award.
- The Office of the Comptroller General of the Republic qualifies ISA as an "Example company" for having the best Internal Control System.

2003

- ISA is qualified by Great Place to Work Institute Colombia as the best company to work among national entities.
- ANALDEX and Proexport exalted ISA and CREG with the National Export Award, in the category of Export Project, because of its work in International Electric Transactions –TIE–.

2006

- ISA receives a ANDESCO Award for its Corporate Social Responsibility.

ISA Recognitions

CONNECTIONS THAT INSPIRE

2009

- ISA received the Andesco Award for its Corporate Social Responsibility and best social performance due to its project ISA Región.

2011

- ISA was recognized with the ANDESCO award for its Corporate Social Responsibility, its social performance and its corporate governance.

2012

- ISA obtained the first place in "Better Website for investors", third place in the categories "Better annual report for investors", and "Better communication of financial results" in Latin American Investor Relations Awards.
- The Colombia Stock Exchange –BVC– awarded ISA as the company with the longest term for bond placement.

2013

- In the measuring of transparency mechanisms and policies among public services companies, carried out by Corporación Transparencia por Colombia, ISA improved 2 points going from 92 to 94 points out of 100, placing it in a low risk category.
- Colombia stock Exchange gave ISA "IR Recognition", which confirms the commitment of the Company to the market, thus further engaging it to a management style based on best practices.
- ISA's Anti-fraud Code was recognized in the frame of the Fourth Round of Best Corporate Transparency Practices, an event led by Corporación Transparencia por Colombia. This good practice, adopted by ISA since 2011, formalizes the strategic will of ISA and its companies in Latin America regarding fraud.

ISA Recognitions

CONNECTIONS THAT INSPIRE

2014

- In the measuring of transparency mechanisms and policies among public services companies, carried out by Corporación Transparencia por Colombia, ISA maintains its rating of 94 points, exceeding the average of the sector by nine points.
- Colombia Stock Exchange gave ISA for the second consecutive time the "IR Recognition", which confirms the commitment of the Company with the stock market.

2015

- ISA won the ALAS20 award in the category Leader Company in Corporate Governance, for its best corporate governance practices, its commitment with stakeholders and its transparent management.
- ISA won the Portfolio award in the category of Human Talent Resource Management.

2016

- Colciencias awarded ISA the recognition as Company Highly Innovative, because of the deliberate and systematic work of its Innovation Unit, and due to the important resources allocated to activities associated with research, development and innovation.
- Member of Dow Jones Sustainability Indices.
- ROBECO SAM Sustainability Award Industry Leader 2016.
- Leader Company in Corporate Governance ALAS 20.
- BVC Transparency, corporate governance and commitment to the stock market.

ISA Recognitions

CONNECTIONS THAT INSPIRE

2017

- Bernardo Vargas Gibsone, ISA's CEO, was chosen as the "Leader of the Year" at the Portfolio Awards.
- ISA entered into the FTSE4Good, an index created to recognize the companies included in the stock exchange that comply with the global standards of corporate investment and best sustainability practices.
- ISA was part of the DJSI MILA Pacific Alliance Index, as one of the companies with the highest sustainability score in the Pacific Alliance region.
- For the third consecutive year, ISA entered into the Dow Jones Sustainability Index, as the only Colombian company, and one of the three Latin American companies in the category of Electric Utility Services, to be included in the list. ISA was given the highest qualification in Biodiversity, Transmission and Labor Indicators.
- ISA was chosen as the ALAS20 Company of the year and the leader company in Relationship with Investors.
- For the second consecutive year, ISA was included in The Sustainability Yearbook, highlighting that "ISA reached excellent results when modernizing and developing innovative business models adjusted to the new political, economic, and technical environment of the industry".
- The América Economía Journal selects ISA as the "Multi-Latin Company of the Year".
- ISA was included in the 2017 Forbes Global 2000 ranking.

INTERCOLOMBIA Recognitions

INTERCOLOMBIA

2014

- ISA received the Bicentennial Medal of Military Engineers, as a recognition to its support to this military institution and the joint work in the recovery of infrastructure affected by attacks.

2015

- It was given the special award at Andesco for Corporate Social Responsibility.

2016

- INTERCOLOMBIA received from South Pole the Carbon Neutral Certificate, for offsetting close to 90% of its greenhouse gases with its operation in the Energy Transmission Business Unit in Colombia.
- INTERCOLOMBIA was one of the finalists in the Andesco Award to Corporate Social Responsibility, in the corporate governance and social environment categories.
- The Company won the second place in the call for achievement recognition, carried out by the Association of SAP users -ASUG-, obtained by our project called Process Optimization in the Latam node of ISA Group with the updating of the SAP technology platform, presented in the XVIII CONGRESS ASUG COLOMBIA 2016.
- Recognition by Universidad Nacional de Colombia in Medellin, for supporting with other companies, the development and implementation of the High Voltage Lab at Engineering School, endorsed by the National Certification Organization (ONAC).
- Nomination in two categories of the ANDESCO Award to Corporate Social Responsibility 2016: Corporate Governance and Social Performance.

2017

- INTERCOLOMBIA won the first place in the 2017 Maintenance Engineering award, granted by ACIEM - COLOMBIAN ASSOCIATION OF ENGINEERS.
- INTERCOLOMBIA was recognized by Corporación Ventures due to its sustained support to innovation in energy efficiency.

REP Recognitions

REP

2006

- Good Corporate Governance Contest, Best Behavior with Internal and External Environment.
- Leader Company in Management Excellence - Gold Category.

2007

- National Quality Award.
- CACIER Social-environmental management.

2009

- Recognition: Corporate Ethics and Leadership.

2011

- Distinction for its education commitment.
- Socially Responsible Company Distinction.

2012

- "Good Corporate Governance Index" from the Lima Stock Exchange, an award which symbolizes the trust and recognition to the company in the fulfillment of the good governance principles.

2013

- The Company received the ABE Seal of the Association of Good Employers, sponsored by the American Chamber of Commerce of Peru, which recognizes companies standing out because of their work practices.

2014

- Obtained a Recognition Diploma from the Ministry of Education because of its important support to the development of education in Peru.

REP Recognitions

REP

2015

- First Place in Innovation category of the “Colombian Corporate Council”.
- Distinction of Socially Responsible Company (ESR), given by Peru 2021 and the Mexican Center for Philanthropy (CEMEFI).
- REP among the 27 companies with best practices in the Safety and Occupational Health management, a recognition given by Pacífico Seguros.
- Good Work Practices Certification (2015-2016) given by the Association of Good Employers (ABE).
- Recognition from ADRA Peru, in merit of REP's high social commitment demonstrated by its practices and commitments with stakeholders.
- Recognition of the Programa Nacional Cuna Más from The Ministry of Development and Social Inclusion, because of REP’s commitment in the comprehensive development of early childhood in poverty and extreme poverty.
- Distinction as “Company of the year 2015 in the Energy Sector”, given by the Peruvian Electrotechnical Association (AEP).

2016

- Socially Responsible Company Distinction, given by Peru 2021.
- Recognition for Good Environmental Practices in our substations, given by OEFA.
- The Ministry of Education recognized REP as an “Ally for Education”.
- The Ministry of Women and Vulnerable Populations honored REP with the National Award to Voluntary Service 2016.
- REP Project obtains Innóvate Perú fund from the Ministry of Production.

REP Recognitions

REP

2017

- The National Mines, Petroleum and Energy Association granted REP the "Innovative Company" award, within the framework of the Symposium of Technology and Innovation of the mining and energy sector.
- The Lima Stock Exchange and EY granted REP an award due to its Good Corporate Management.
- Pacífico Seguros recognizes the commitment to Occupational Health and Safety.
- Socially Responsible Company Distinction, given by Peru 2021.
- The National MINES, PETROLEUM AND ENERGY Association gave ISA REP a recognition as the most innovative energy company.
- ISA REP receives the 2017 Sustainable Development award, granted by the National MINES, PETROLEUM AND ENERGY Association.
- ISA REP is granted an award by the Ministry of Labor and Promotion of Employment in the Good Labor Practices contest.
- ISA REP is recognized as an "Ally for Education" by the Ministry of Education of Peru.

CTEEP Recognitions

CTEEP

2008

- Quality Award (APIMEC/SP).

2009

- Abrasca Criação de Valor – Category of Leading Company in the Sector: Best model of value creation for shareholders of the electric sector companies.

2012

- "Selo Assiduida from APIMEC Ouro 11 Year – 2012" from the Association of Investment Analysts and Professionals of the Capital Market of Brazil – APIMEC–.

2016

- CTEEP among the 20 companies with the best reputation in Sao Paulo Stock Exchange.
- It stands out as one of the 10 best companies in the APIMEC – Association of Investment Analysts and Professionals of the Capital Market evaluation.
- It was selected as one of the companies with the best work environment, according to Great Place To Work.
- For the second consecutive year, ISA CTEEP was one of the winners of the award from the "Associação Brasileira das Companhias Abertas" (ABRASCA), which distinguishes the best Management and Sustainability Reports.
- The Company was chosen as one of the "Best Companies to Work - Brazil", in the ranking of Great Place to Work. ISA CTEEP was among the 150 best organizations.
- ISA CTEEP was in the seventh place among the 20 companies with best reputation of Sao Paulo Stock Exchange (Bovespa).

CTEEP Recognitions

CTEEP

2017

- For the second consecutive year, ISA CTEEP was chosen as one of the best companies to work in Brazil, as per Great Place to Work.
- For the second consecutive year, ISA CTEEP was chosen by the Market Analysts Association as one of the 10 Brazilian companies with the best transparency practices.
- ISA CTEEP receives a "2017 Better and Greater Enterprises" rating from EXAME magazine, as the best company in the Brazilian energy sector.

INTERNEXA Recognitions

INTERNEXA

2012

- Metro Ethernet Forum –MEF– gave INTERNEXA the MEF 2012 awards in three categories: best carrier Ethernet business application, best wholesale Ethernet service and regional service provider of the year.
- Capacity Media, awarded INTERNEXA with "Capacity Awards 2012 Best Latin America Wholesale Carrier", a category that recognizes the best carrier's carrier in the region.

2013

- For the third consecutive year, the company obtained the recognition given by the Metro Ethernet Forum in the categories "Regional Service Provider of the year" and "Best Wholesale Ethernet Service".

2014

- For the fourth consecutive year, the company won two of the most important awards "Wholesale Provider of the Year" and "Best Service of the Year", both for the Caribbean and Latin-American region; recognitions given by the Metro Ethernet Forum –MEF–, an entity which promotes and recognizes the adoption of best practices in the transfer of high volume of data.

2016

- Nominated for the Sixth Consecutive Year in the MEF EXCELLENCE AWARDS in the category SERVICE PROVIDER. This category recognizes the leadership in the development and delivery of wholesale Carrier Ethernet services at a global, regional, wholesale and corporate level.
- INTERNEXA is the first regional network obtaining the MEF certification of its Carrier Ethernet Services in 4 South American Countries (Colombia, Ecuador, Peru and Chile).

INTERNEXA Recognitions

INTERNEXA

2017

- Within the framework of International Telecoms Week -ITW- between 14 and 17 May 2017, Yahoo, one of the main and most important suppliers of web services, granted Internexa the award to best regional strategic ally.

2018

- Internexa receives the MEF certification for Carrier Ethernet 2.0. This certifies our high service levels in capacity, scalability, and reliability, while ensuring competitiveness and efficiency-benefit ratio.

XMP Recognitions

2013

- Received the ANDESCO Award to Corporate Social Responsibility, in the category Best Small Public Services and Communications Company.

2014

- In the measuring of transparency mechanisms and policies among public service companies carried out by Corporación Transparencia por Colombia, the company obtained a rating of 88 points, exceeding the average of the sector by 13 points.

2015

- It received a special Andesco award in the category Best Small Public Services and Communications Company.

2016

- Declared out of competition in the Corporate Social Responsibility award of Andesco, in the category Small Public Services company.
- XM was recognized as a Research, Development or Innovation Unit.

2017

- XM obtained the first place in the Innovation Managers Program of Ruta N.

INTERVIAL CHILE Recognitions

INTERVIAL

2014

- Committed with transparency and excellence, in 2014, INTERVIAL CHILE and its concessionaire societies became the first interurban and urban concessions in certifying the "Model of Corporate & Ethical Integrity", according to Law 20393 of this country.

2016

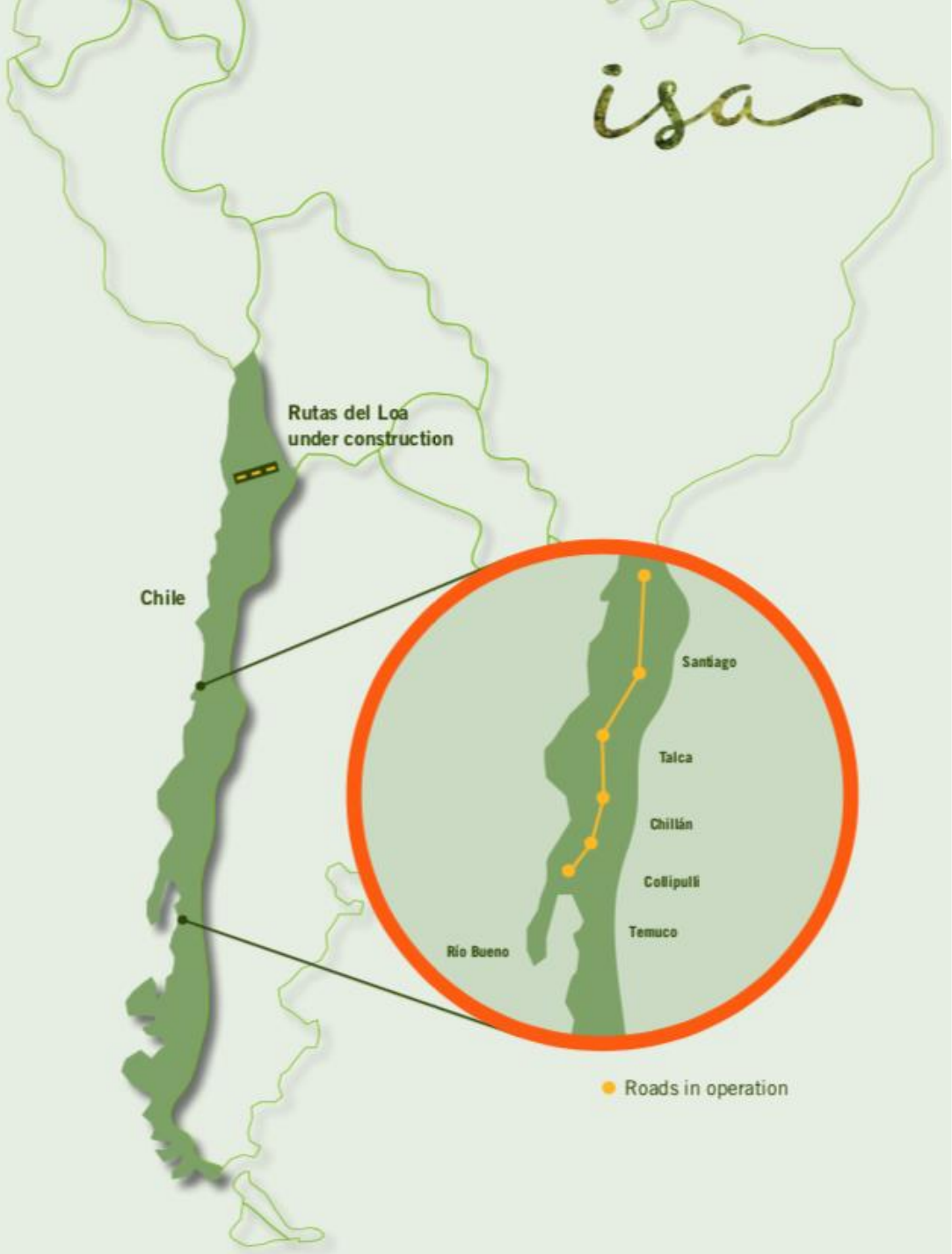
- The Ministry of Economy of Chile recognized INTERVIAL CHILE with the ProPyme Seal distinction, for meeting high management standards with suppliers, small and medium-size companies.
- The Corporate Sustainability Commission of the Chilean Construction Chamber (CChC), distinguished Ruta del Maipo for obtaining the honor in the category Contribution to the Society in the Sustainable Company CChC 2016 award, associated with the project "Centro de Capacitación Usted Creyó en Mí".
- The Association of Concessionaries of Public Infrastructure Works A.G. (COPSA) distinguished Ruta del Maipo with honor in the category Corporate Social Responsibility for presenting the initiative "Taller de Corte y Confección para Vecinas Jefas de Hogar de El Castillo – La Pintana".
- INTERVIAL CHILE and its Concessionaire Societies once again certify the Model of Corporate & Ethical Integrity. These are the first concessions of Ruta 5 Sur in certifying this model according to Chilean Legislation.

2017

- ISA INTERVIAL received the Road Safety Award from the Ministry of Public Works of Chile.
- ISA INTERVIAL, receives the ProPyme Seal distinction regarding Ruta del Maipo.

isa
Infrastructure of Electric Energy Transmission
Central America
Colombia
Brazil
Bolivia
Peru
Chile
Transmission lines in operation
Transmission lines under construction
International Interconnection
Control-shared transmission lines

Road Concessions Business Unit



Information and Communications Technology Business Unit

CONEXIÓN JAGUAR | isa

MARCH 2018 / CUT-OFF DATE MARCH 2018

conexionjaguar.org

Our CONEXIÓN JAGUAR Program

Conexión Jaguar is the conservation program of ISA and its affiliates, which together with its technical allies, South Pole and Panthera, is developed to contribute to biodiversity conservation, climate change mitigation, and the connectivity of natural habitats of the jaguar in Latin America.

The program provides technical and economic support so that the best rural initiatives trade certified carbon credits with the highest possible standards worldwide to fund conservation.

Program for biodiversity conservation and climate change mitigation, in the jaguar's corridors where ISA has presence in Latin America

CONEXIÓN JAGUAR | isa

We support conservation projects through technical support and financing, in order to issue and trade certified carbon credits under the highest international standards.

We implement the carbon components into recovery and preservation projects of forests and priority areas for jaguar conservation.

We protect, recover, and connect the natural habitats of the jaguar.

We strengthen the capacities of rural communities.

We contribute to improve the environmental services of ecosystems, such as water and food safety.

- To ensure the sustainability of projects, both communities and owners receive a part of the revenues corresponding to the sale of carbon credits.
- ISA reinvests the remaining revenues in new conservation projects, ensuring sustainability of the Conexión Jaguar Program.
- Rural communities obtain co-benefits, such as:
  - Employment creation.
  - Training and education.
  - Development of productive alternatives.
  - Improvement and community infrastructure provision.
  - Appropriation of land.
  - Environmental co-benefits.

ALIADOS TÉCNICOS: south pole group | PANTHERA

Program targets as of 2030

20 projects internationally certified in Latin America.

9,000,000* of **tCO_2** reduced

15% commitment to reduce emissions in Colombia as of 2030 in COP21.

* Depending on the typology of projects

400,000 ha** of the jaguar corridor with conservation actions.

** Conservation projects REDD+

To promote **development** of rural communities in the area of influence of projects.

It contributes to achieve the country's targets and climate change, complying with international agreements.

Achievements

CONEXIÓN JAGUAR | isa

3 **2017 PROJECTS IN COLOMBIA**

CIMITARRA (Santander)

Restoration of degraded lands through the implementation of a cocoa agroforestry system associated with native species.

- Reduction of poverty and improvement of living conditions, generating around 600 direct and indirect employments.
- Awareness and environmental education in communities.
- Empowering women through employment generation.
- Emission reduction potential of **233,011.46 tCO_2**
- Recovery of around 200 ha of livestock degraded lands.
- It contributes to recovery the connectivity of the jaguar corridor.

TIERRALTA (Córdoba)

Recovery of degraded lands through the seeding of native species and a cocoa agroforestry system.

- Protection of around 400 ha of forests and water births.
- Recovery of around 200 ha of livestock degraded lands.
- It contributes to recover the connectivity of the jaguar corridor.
- Improvement of the soil and water conditions.
- Generation of direct employment to 14 families.
- Emission reduction potential of **45,558.36 tCO_2 e**

CÁCERES (Antioquia),

Restoration of mining degraded lands.

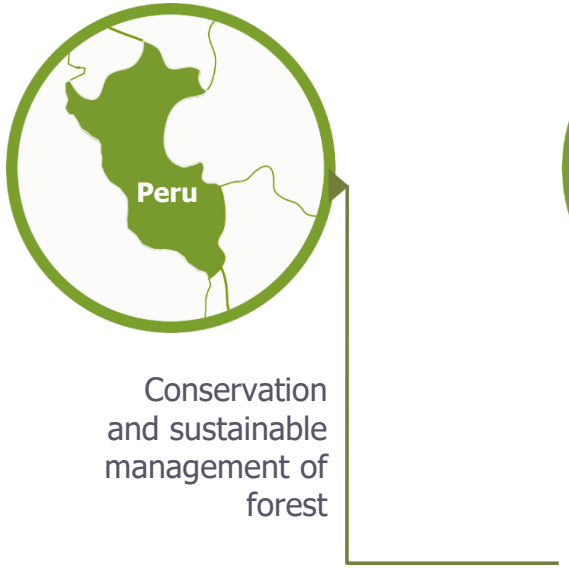
- We contribute to finance conservation activities through the purchase of carbon credits to offset our Greenhouse Gases - GEI- emissions.

Projects Cycle II

Conservation and sustainable management of forest

Contribution to recover the ancestral land of the Arhuaco community

2 projects



Conservation and sustainable management of forest

Conservation and sustainable management of forest

In pursuit of a new project

Conservation and sustainable management of forest

In pursuit of a new project

Conexión Jaguar in Latin America

Climate change mitigation

Biodiversity conservation

Ecosystem services

Development of rural communities

Compensation of Greenhouse Gases -GEI-

CONEXIÓN JAGUAR | isa

2011

- Compensation of 3,746 tCO_2
- ISA Carbon Neutral

2012

- Compensation of 1,945 tCO_2
- 50% of ISA's GEI Inventory

2013

- Compensation of 5,451 tCO_2
- ISA Carbon Neutral

2014

- Compensation of 3,925 tCO_2
- ISA Carbon Neutral
- 90 of INTERCOLOMBIA's GEI Inventory

2015

- Compensation of 4,821 tCO_2
- ISA, INTERCOLOMBIA and XM Carbon Neutral

2016

- Compensation of 5,161 tCO_2
- ISA, XM and INTERCOLOMBIA Carbon Neutral

Our commitment is that ISA and its companies are Carbon Neutral in 2020

Contact
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