



RESUMES

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RESUMES

- **MINISTRY OF MINES AND ENERGY**
MINISTER: AMYLKAR ACOSTA MEDINA

Mr. Amylkar Acosta Medina was born in Riohacha; he is an economist from Universidad de Antioquia. He was a member of the Department Assembly of Guajira in 1980 and councilmen of Riohacha in 1982.

Acosta Medina was Vice-minister of Mines and Energy in 1990. Later, he was the President of Compañía Colombiana de Gas, Colgas. In various occasions he was reelected Congressman and he chaired the Senate between 1987 and 1988.

He was also a professor at Universidad Externado de Colombia, in the specialization of Mining Law.

His works include, among others: Reform to the Royalty Regime and Impact thereof, and Territorial Finance, Economy and Society.

- **MINISTRY OF FINANCE AND PUBLIC CREDIT**
VICE-MINISTER GENERAL: CAROLINA SOTO LOSADA

Carolina Soto is an economist from Universidad de los Andes. She has a Master's degree in economics from the same university and a public policy Master's degree from University of Columbia in New York. She has experience in the public sector, in the areas of public finance, budgeting and fiscal policy, and in the private sector, in the areas of research, analysis and monitoring of public policies. She has occupied the positions of Executive Vice-President of Federación Colombiana de Aseguradores (Fasecolda), Director General of National Budget, Director of Public Investments and Finance at the National Planning Department (DNP), Country Economist of Corporación Andina de Fomento (CAF) in Colombia, and researcher at Fedesarrollo. She has been a member of the boards of directors of Colombia Telecomunicaciones, Banco Mundial de la Mujer, Fundaseg, FEC, and currently, Allianz Seguros.

- **CARLOS MARIO GIRALDO MORENO**

Lawyer from Universidad de Medellín with a masters' degree in law from the University of Tulane, New Orleans, USA; Executive Program The CEO's Management, Kellogg Graduate School of Management; Strategic Marketing Management, Stanford, Graduate School of Business; Strategic Planning and Management in Retailing, Babson College, September 2008.

He is currently the President - Director General of Grupo Éxito. He has hold the following positions: President of Compañía de Galletas Noel S.A.; President of Industrias Alimenticias Noel S.A.; Secretary General of Uniban and Antioquia Province Section Manager of National Association of Industrialists (ANDI) 1986–1991, among others.

Mr. Giraldo was the Chairman of the General Direction Board of ANDI and currently belongs to the following boards of directors: Copa Airlines Colombia; Tuya S.A.; Solla; GS1 Global; and Chairman of Coca-Cola Retail Council for Latin America.

- **EMPRESAS PÚBLICAS DE MEDELLÍN E.S.P.**
CHIEF EXECUTIVE OFFICER: JUAN ESTEBAN CALLE RESTREPO

Business administrator from Universidad EAFIT with a Master's Degree in finance and business economics from Chicago University, Booth School of Business, Chicago, USA.

He has ample experience in Investment Banking, Corporate Finance, and Investment Portfolio Management at leading firms in Toronto, New York, Bogotá, and Medellín. Experience in start-ups as a founding partner at a successful Investment Banking boutique, presently in its 15th year in the Colombian market.

He has been Antioquia Province's Finance Secretary, Antioquia Acting Governor, Proexport Foreign Investment Director in Canada, and Board of Directors member at various State entities. Leader in significant credit business transactions, debt restructuring, mergers and acquisitions, assets sales and attraction of foreign investment to Colombia.

- **SANTIAGO MONTENEGRO TRUJILLO**

Economist from Universidad de los Andes with a Master's Degree in Economics from the same university, a MSC in Economics from the London School of Economics and a PhD from Oxford University.

Former World Bank economist, Government's Coffee Affairs Consultant, Universidad de los Andes School of Economics Dean, President of the National Association of Financial Institutions (ANIF), National Planning Department Director. He is currently the President of Asociación Colombiana de Administradoras de Fondos de Pensiones y Cesantías Asofondos (ASOFONDOS), and a member of the Colombian Government Advising Council for Science, Technology and Innovation and of the Board of Trustees of Universidad de los Andes.

- **ALEJANDRO LINARES CANTILLO**

Attorney from Universidad de los Andes with Specialization on Finance and Diploma on Economics. Participant, "Phillip C. Jessup International Law Moot-Court Competition", Washington, D.C. He attended the International Taxing Program (I.T.P.) and Master of Laws (L.L.M.) in Harvard Law School, Cambridge, MA, U.S.A.

In his professional career he has served as Deputy Manager-Partner at Villamizar Linares Abogados Asociados; Foreign Lawyer at firms Holland & Knight LLP, Miami, FL, and Sidley Austin LLP, New York, NY; Chief Legal Division, General Directorship of Public Credit of the Ministry of Finance and Public Credit; Legal Advisor and later Manager of the Legal and Foreign Affairs Department of I.B.M. de Colombia S.A.; Negotiator for Colombia in the GATT (Uruguay Round), on Services (GATS) and Chief, Special Division of Foreign Investments of the National Planning Department; Minister Plenipotentiary and Business Deputy a.i. in several opportunities at the

Colombian Embassy in Paris (France); Vice-Minister and Deputy Minister in various opportunities for the Ministry of Agriculture; Advisor for Social Policy, Director of the National Rehabilitation Plan and Executive Director of the Solidarity and Social Emergency Fund in the Presidency of Colombia; he has been professor of Universidad de los Andes and Colegio Mayor de Nuestra Señora del Rosario; he is currently Managing Partner from law firm Gómez-Pinzón Zuleta Abogados.

He has been member of the Board of Directors of the following companies: Invernac S.C.A., Banco Popular S.A., Avianca S.A., Fundación Seguridad y Democracia, Asociación Colombiana de Diabetes, Almagrán S.A., INURBE, Caja Agraria, FINAGRO, Banco Cafetero, Banco Ganadero, IDEMA, SATENA S.A., ICA, INCORA, INDERENA, HIMAT, Corporación Autónoma Regional del Quindío, Royalty Committee, among others. He is also member of the Guiding Council of Corporación Transparencia por Colombia; Member of the Directive Council of Fedesarrollo, and Vice-president of the Chamber of Legal Services of ANDI.

▪ **BERNARDO VARGAS GIBSONE**

Mr. Vargas is an economist from Universidad de los Andes with an MBA from the University of Columbia.

As a Nogal founding partner in early 2001, Mr. Vargas has led several important transactions, including consultation services for: Manuelita, Pantaleon and Unialcofor; creation of a JV array and financing package for a greenfield sugar operation in Brazil; CVCI-Citigroup in the assessment and sale of 29.5% of its stake in Cartones América; Valores Bavaria in its sale of Vikingos to Casa Luker; sale of Frontino Gold Mines to Gran Colombia Gold; purchase of Tarjetas Plasticar from Grupo Carvajal in representation of French Group SAFRAN.

His experience includes, among others: President of ING Barings in Colombia; Andean Region Director, President and CEO for merged operations of Barings and ING Colombia; leader of team nominated by Latin Finance as best stock analysis team in Colombia in 1995, 1996 and 1997. Colombia's best investment bank 1997 (Euromoney). In the area of financing, he conducted for Avianca, Colombia's financial sector first international debt structured underwriting; he also participated in the first syndicated loan for a Latin American city (Bogotá). In the area of mergers and purchases, Mr. Vargas has participated in transactions for an important number of corporate clients of national and regional relevance as well as the Colombian government.

He was Proexport Colombia's founding President, Fiducoldex' founding President, and consultant to the Minister of Foreign Trade, as well as Banco de la Republica's International Reserves and Foreign Financing Department Director.

▪ **MINISTRY OF MINES AND ENERGY**
VICE-MINISTER OF ENERGY ORLANDO CABRALES SEGOVIA

Lawyer from Pontificia Universidad Javeriana with a Master's degree in philosophy from Boston College.

He is the current Vice-Minister of Energy.

He worked for 16 years at BP, the last six, as Legal Vice-President for Latin America. Between 2001 and 2005, he was the Legal Director of the company after having occupied the positions of Senior Lawyer, Executive Assistant to the Presidency, and Political Analyst. At Ecopetrol S.A. he acted as Direction Assistant between 1988 and 1990. He was the President of Agencia Nacional de Hidrocarburos (ANH) between October 2011 and March 2013.

He participated in the boards of directors of Malterías de Colombia S.A., Aluminio Reynolds S.A., Astilleros Vikingos S.A., BP Gas Colombia E.S.P., and Oleoducto Central (Ocensa). Additionally, he was a member of the boards of directors of Corporación Excelencia a la Justicia and Casa Editorial El Tiempo.

- **MINISTRY OF FINANCE AND PUBLIC CREDIT**
DIRECTOR GENERAL OF PUBLIC CREDIT AND NATIONAL TREASURY: MICHEL JANNA GANDUR

Mr. Janna is a professional and Master's Degree in Economics from Universidad de los Andes and holds Ph.D. in Economics from Northwestern University.

He served as VP – Sovereign Risk Chief for the Americas at Goldman Sachs & Co., New York, USA; advisor for the Technical Vice-Minister of the Ministry of Finance and Public Credit; economist in the area of Economic and Market Research for Latin America, Citibank New York, USA and specialist on Financial Stability at the Central Bank of Colombia.

He has been professor of Economics and Finance at Northwestern University, USA and at Universidad de los Andes and Universidad Javeriana in Colombia. He is currently the General Director of Public Credit and National Treasury of the Ministry of Finance and Public Credit.

- **HENRY MEDINA GONZÁLES**

Industrial Engineer from Universidad de Los Andes, with experience in extractive industries for over 17 years.

He was Vice-Minister of Mines between late 2011 and late 2012 where he created the Vice-Ministry of Mines and the National Mining Agency. During this period, he was also part of the team that created Cenit (Transportation of Hydrocarbons).

He worked for 15 years at BP PLC where he held several positions in the U.S., UK and Latin America. The most relevant positions include President and Financial and Commercial Vice President of the Andean Business Unit (Colombia and Venezuela), Manager of Planning and Performance, Russian Offshore Business Unit and Business Manager of the Performance Unit of the South Region of the Northern Sea in Scotland.

His recent achievements at BP include the reorganization of BP Global's Exploration and Production segment and BP's sale in Colombia for \$ 1.9 billion to Ecopetrol and Talisman. He has served on several boards of directors of the mining – energy sector such as Ecopetrol, ISA, CENIT, Reficar, OCENSA and Transgas de Occidente. He is currently engaged in consulting activities and

investment projects in the hydrocarbon sector through his company Mego strategies, and the marketing of crude oil with Aluvia, a company of which he is a partner.

He is part of the Global Council for Responsible Management of Mineral Resources of the World Economic Forum and is a member of the directive boards of CENIT and Chilco (Affiliate of Lipigas, nationwide LPG distributor)

▪ **JESÚS ARTURO ARISTIZÁBAL GUEVARA**

A Civil engineer from Universidad Nacional de Colombia, School of Mines, Medellín, Colombia, with specialization in Roads and Transport. He worked in Empresas Públicas de Medellín E.S.P, holding positions as General Manager (D), on several times; Power Generation Manager; Assistant Manager, Administrative Manager and Energy Director.

Mr. Aristizábal has also held the following positions: Universidad de Antioquia, President; Politécnico Colombiano Jaime Isaza Cadavid, Medellín, President; Empresa Antioqueña de Energía (EADE) Medellín, Chief Executive Officer; Medellín Municipality Councilman; Metro de Medellín, Chief Executive Officer (D); Metro de Medellín, Administrative and Service Manager; Fondo Prestacional de Antioquia, Manager; Department of Antioquia, Secretary of Government; Department of Antioquia, Public Works Secretary; Valorización Departamental of Antioquia, Director (D); Empresas Varias de Medellín, Chief Executive Officer; CORPAUL, Director General; and Corforestal S.A., Chief Executive Officer.

He is currently a member of the Boards of Directors of ISA, ISAGEN and Sociedad Hidroeléctrica Ituango S.A. E.S.P., member of the Administrative Council of DECA II Group Corporations - Distribución Eléctrica Centroamericana DOS (II), S.A. and its affiliates, in Guatemala, the Management Council of the companies of the Genhidro Group – Generadores Hidroeléctricos, S.A. and affiliates, Guatemala, and the Management Council of Empresa Distribuidora de Electricidad del Sur S.A C.V. DEL SUR, El Salvador.

▪ **CAMILO ZEA GÓMEZ**

Economist from Universidad de los Andes with a Master's degree in Economics from the same University and a Master's degree in Public Administration and International Development from the Harvard John F. Kennedy School of Government.

He has occupied the following positions: Manager of the Bogotá Metro Project; Research and Development Director of the Financial Superintendency; Head of Market Development, Risk Analysis Specialist and Financial Stability Specialist of Banco de la República; Advisor to the Vice-Minister of Finance; and Consultant for the World Bank. He has been a member of the boards of directors of the Autorregulador del Mercado de Valores (AMV), Cámara de Riesgo Central de Contraparte, PIP Colombia S.A., Proveedor de Precios de Valoración, Progresión Sociedad Administradora de Inversión. He is also a member of the Supervision Committee of Fondo Hispanoamericano de Cine (Dynamo Capital, Gestor).

He is currently the Director of Pronus Company.

- **TOMÁS GONZÁLEZ ESTRADA**

Economist from the Universidad de los Andes with MSC and PhD Degrees in Economics from the University of London.

He currently holds the position of Advisor to the Presidency. He was the Vice-Minister of Energy of the Ministry of Mines and Energy, and his experience in the public and private sectors, as well as research and professorial duties, spans over 15 years. In the public sector, he was the Economic Advisor to President Andrés Pastrana along the 1999-2000 period, and between 2000 and 2002 he was the National Planning Department (DNP) Deputy Director.

In the private sector, as Foreign Affairs Manager of BP Colombia, he was in charge, among other issues, of managing the operation's economic and political risks.

He has been a member of the Council of Ministers, Technical Secretary of the National Council for Economic and Social Policy (CONPES), and board of directors' member in several public and private entities. As Deputy Director of the DNP, he participated in the meetings of the Energy and Gas Regulatory Commission (CREG). He has been engaged in academic research and has been a university professor in Colombia and abroad.

- **CARLOS FELIPE LONDOÑO ÁLVAREZ**

Civil Engineer from Universidad Nacional (Medellín) and MBA Executive from Universidad de Los Andes.

His diploma courses, internships and seminars near 2,000 attendance hours in engineering, management, planning and finance, corporate governance, education, science, technology and innovation. These courses have been planned, among other entities, by MEN, Universidad Nacional and Universidad del Rosario of Colombia; Universidad Adolfo Ibáñez of Chile; University College of Dublin in Ireland; Politécnico of Torino in Italy; University of California in San Diego, USA; Massachusetts Institute of Technology (MIT) in the USA; Universidad de Sao Paulo in Brazil; INCAE, Costa Rica; Universidad de Monterrey, Mexico, Harvard Extension School; and other institutions of Canada, the United States, Spain and Brazil, among others, from 1981 to date.

He is currently the President of the School of Engineering in Antioquia, where he was also dean. He has been the Manager and Board of Directors' member of Hidramsa S.A.; independent consultant; design engineer and group head at Sedic Ltda.

He has been a Board of Directors' member at: EPM Civic Follow-up Committee; Colombian Association of Schools of Engineering (ACOFI); Incubadora de Empresas de Base Tecnológica de Antioquia; Antioquia Province Association of Higher Education Institutions; and Valorar S.A. He is currently a Board of Directors' member of: Antioquia Science and Technology Center (CTA); Colombian-American Commerce Chamber; Hospital Pablo Tobón Uribe.

He is also a member of the Directors' Council of Corporación Transparencia por Colombia; Member of the Director's Council of Fedesarrollo, and Vice-president at the Legal Services Chamber of ANDI.