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### ISA PRESENTED ITS BUSINESS IN CHILE

- *Road concessions and telecommunications encompassing its portfolio in such country.*
- *907 kilometers of roads and 1,181-km fiber-optic network.*
- *INTERVIAL CHILE is the brand for its Road Concession business.*

In Santiago de Chile, ISA presented its road concession and telecommunications businesses through which it will formalize its entry into this country and will set new growth opportunities.

The presentation was made by ISA's CEO Luis Fernando Alarcón Mantilla and included the presence of government representatives, political leaders, financial and infrastructure sector agents, trade associations, media and directives and collaborators from ISA's companies in Chile.

For ISA's CEO, the entry into this new market is the result of the symbiosis of the company's transformation and the taking advantage of opportunities offered by Chile, a country that makes its investment platform available to the company. Alarcón expressed to the guests how pleasing it was to state that ISA is present in Chile, an economy showing in the last years a significant and sustained growth until reaching an internationally recognized financial soundness.

#### The business

In September 2010, ISA closed an agreement with Cintra Infraestructuras de España to acquire 60% of the stock such company held in Cintra Chile, major operator of the Chilean road sector. Under this negotiation, then amounting to USD 290 million, ISA acquired the control, operation and management of 907 km of Route 5 South, through concessionaire companies Autopista del Maipo, Talca Chillán, Ruta del Bosque, Ruta de la Araucanía y Ruta de los Ríos.

Likewise, in October 2010, operations in Chile were started by INTERNEXA, an affiliate holding at this country a 1,181-km long fiber-optic network providing carrier-to-carrier services between important cities such as Santiago, Valparaíso, Rancagua, Talca and Concepción. Furthermore, the operation is now integrated by submarine cables to the regional transport network, which provides Chilean clients with an additional connectivity option with Peru, Ecuador, Colombia and Venezuela, and soon with Brazil and Argentina. For the second half, INTERNEXA is materializing the network ring between Concepción and Valparaíso, with additional 900 km of fiber-optic, thus reinforcing full redundancy, total availability and high reliability of its services.

ISA currently consists of 29 companies in 7 countries, through which it provides services in five businesses: Electric Power Transport, Telecommunications Transport, Market Operation and Management, Infrastructure Project Construction and Road concessions. The Company holds 38,989 kilometers of circuit in operation, 12,029 kilometers of fiber-optic and two large projects on road infrastructure, which together total approximately 2,158 kilometers of roads in Colombia and Chile.

#### A new brand

As part of the event, ISA's CEO presented the new INTERVIAL CHILE brand that from now on replaces CINTRA Chile brand. ISA's interest with this initiative is to provide flexibility to its brand and pursue through the same recognition as major player in road concessions, for which reason it will act under such denomination in as many opportunities as they arise.

In this regard, ISA's CEO stated that the company arrived to Chile to stay and to continue growing, through the realization of new businesses.

ISA advances from point-to-point, seeking business opportunities and profitable growth, while generating shareholder value

